



# About Marianas Alliance for Growth of Islanders (MAGI)

- •Nonprofit 501(c)(3) organization based in the Pacific Northwest
- Dedicated to celebrating and preserving the cultural heritage of the Mariana Islands

## **OUR MISSION**

The MAGI (Marianas Alliance for Growth of Islanders) mission is to celebrate and preserve the heritage of the unique, warm, and esoteric culture of the Chamoru/Chamorro and Refaluwasch/Carolinian people across the Mariana Islands. We want to build up a community of islanders that leave a mark of unity, fellowship and stewardship in the world.

On top of promoting unity within our Islander community here in the Pacific Northwest, we recognize how imperative it is to build up an endowed and contributing people for a wider audience on the world map landscape. The social, cultural and economic success of our heritage begins with providing our artisans, performers, and families the resources to live out an identity rooted in the ethics of Inafa Maolek (restoring harmony).

The collective showcase of customs, traditions, arts, crafts and historical significance fosters a deep sense of understanding our formidable identity, an attribute that also sets us apart among the other Pacific nations. MAGI offers interactive platforms of the arts and disciplines through hosting a variety of functions, workshops, and cultural events that impart interest and actualizing a sense of pride, belonging and purpose. Protecting, perpetuating, and celebrating the versatile heritage of the Mariana Islands in the PNW, memorializes our legacy and solidarity for generations to come.

# Marianas Festival 2024 Highlights

First event of its kind in the Pacific Northwest

Exceeded expectations with over 8,000 attendees (originally anticipated 800-1,000)

Largest Chamorro cultural event in the region

Positive local media coverage showcasing community impact



ATTENDES: 8K +



PERFORMERS: 200+



VENDORS: 70+

## **Marianas Festival 2024**

#### What to Expect at the Marianas Festival

 The Marianas Festival is a vibrant celebration of Chamorro and Refaluwasch culture, providing an immersive experience that bridges the Mariana Islands and the Pacific Northwest.



#### **Cultural Experiences**

- Chamorro Cultural Dancing: Traditional dance groups, including Guma Imahe, Kutturan Marianas, Bailadora, and Guma' Imahen Taotao Tano', showcased the beauty and artistry of island dance.
- Hands-On Cultural Activities:
  Attendees enjoyed interactive
  experiences with cultural crafts such as
  weaving, carving, slingstone techniques,
  Lighatúttúr beads and Mwar mwars, and
  Chamorro Sign Language. They also
  engaged in hands-on cultural practices
  with tools like the kumyu and viewed
  authentic island exhibits.
- Music Entertainment
- Live Performances: The festival was filled with the sounds of island music, featuring performances from popular artists and bands like Pacific Cool, Par 3, Ra Khan, The Cruz Family Second Generation, Imani Tonya Jae, Nick Wolford & Chad Rivera, PNW Island Jammerz, and Tokah.

#### **Community Engagement**

- Marianas Auto Show: A showcase of unique vehicles brought a fun, community-centered aspect to the event.
- **Beer Garden:** Attendees enjoyed a space to relax and socialize, bringing people together to celebrate community spirit.
- Vendor Marketplace
  - Over 72 Vendors: A bustling marketplace with over 20 resource booths provided resources and information, adding to the festival's focus on empowerment and support for the Pacific Islander community.
- Raffle: One of the most exciting aspects of the Marianas Festival is our raffle, which featured unique, culturally significant prizes donated by our vendors. Each raffle item was thoughtfully curated to reflect the cultural heritage and talents of our vendors, creating a meaningful experience for attendees.

## Marianas Festival 2025 Overview

- Expanded three-day event: August 22-24, 2025
- Exclusive Sponsors only Cocktail and Fiesta dinner for networking
- Miss Marianas Festival Pageant
- Day 1: Cultural workshops at Heritage High School
- Days 2 & 3: Main festival at Blue Lake Regional Park
- Featuring a 5K, vendors, resource booths, car show, entertainment, and hands-on cultural experiences





## MAGA LAHI- \$25,000

## **Platinum Sponsorship Package**

- Branding as Presenting Sponsor: Featured prominently as the "PRESENTING SPONSOR" across the event program, press releases, press conferences, on-stage announcements, marketing platforms, and major promotional items.
- Logo Placement: Premier placement of your logo on event posters, website, promotional materials, and stage.
- Miss Marianas Pageant Sponsorship: Title sponsorship for the Miss Marianas Pageant, with your brand showcased as the exclusive sponsor of this high-profile event.
- Exclusive Event Access: Opportunity to sponsor an exclusive prefestival event such as the Festival Kick-off Gala or a VIP Fundraising Auction.
- Custom Social Media: (5) 30-second sponsor videos, plus your logo tagged in event posts across all social media platforms. Videos are owned by the sponsor.
- Special Social Media Features: Social media campaign featuring your brand, including "Sponsor of the Week" highlights leading up to the festival, plus monthly shoutouts.
- Event Entrance: Premier logo placement on the main event entrance banner.
- VIP Access: VIP invitation to all festival-related events, including a private VIP reception with event organizers and VIP guests.
- Exclusive VIP Gift: Signature commemorative VIP gift
- All-Access VIP Passes: (15) VIP passes, (25) parking passes, (5) workshop spots, and private access to festival highlights.



## MAGA HAGA - \$15,000

### **Gold Sponsor**

- Logo Placement: Prominent placement at a major event activity or festival area (e.g., second stage, beer garden). Recognition in Press Materials: Inclusion in all event press releases, program, and promotional materials.
- Miss Marianas Pageant: Co-sponsor the Miss Marianas Pageant or assist in the opening ceremony, with prominent brand visibility during these key moments.
- Pre-Festival Branding: Featured in promotional materials and event teasers, including pre-event social media campaigns.
- Custom Social Media: (3) 30–second sponsor videos and custom branded content across social media channels.
- VIP Access: VIP invitation to all festival-related events, including a private VIP reception with event organizers and VIP guests.
- Event Visibility: Prominent logo placement at high-profile areas, such as the VIP cocktail lounge, beer garden, or food court.
- (10) VIP Festival Passes, (15) Parking Passes, (4) Workshop Spots: Reserved access for your team, plus a premium experience for your guests.



## METGOT - \$10,000

## **Silver Sponsor**

- Logo Placement: Prominent logo placement on the event website, event program, and at festival locations.
- Miss Marianas Pageant: Option to sponsor a segment of the Miss Marianas Pageant or a specific activity within the event.
- Social Media Exposure: (2) sponsor videos shared across social media channels plus additional shoutouts leading up to the festival.
- Custom Activation: Opportunity to create a custom activation (e.g., branded photo booth, product sampling, or activity sponsor).
- Invitation to Marianas Festival Pageant
- VIP Access: VIP invitation to all festival-related events, including a private VIP reception with event organizers and VIP guests.
- (8) VIP Festival Passes, (12) Parking Passes, (3) Workshop Spots: Priority access for your team and select clients.
- On-Stage Mentions: Acknowledgment during select event segments.



## Bronze Sponsorship Package \$5,000

- Logo Placement: Medium-sized logo placement on event website and promotional materials.
- Social Media Shoutout: Sponsor acknowledgment in a dedicated post across social media platforms.
- Recognition in Program & Press Releases: Acknowledgment in the event program and select press materials.
- Sponsor a Workshop or Activity: Opportunity to sponsor a specific smaller event or activity at the festival.
- Invitation to Marianas Festival Pageant
- VIP Access: VIP invitation to all festival-related events, including a private VIP reception with event organizers and VIP guests.
- VIP Gift: Signature commemorative VIP gift.



# Community Sponsorship Package: \$2500

- Logo Placement: Small logo on the event website and in the event program.
- Recognition: Mention in event program and on-site at the event.
- Social Media Shoutout: Sponsor acknowledgment across social media platforms.
- VIP Gift: Signature VIP commemorative gift.
- Invitation to Marianas Festival Pageant
- VIP Access: VIP invitation to all festival-related events, including a private VIP reception with event organizers and VIP guests.

Sponsorship Level	Cost	Benefits
MAGA LAHI (Platinum Sponsor)	\$25,000	<ul> <li>Branding as Presenting Sponsor: Prominent feature across event materials, press, and promotions.</li> <li>Premier logo placement on event posters, website, and stage.</li> <li>Title sponsor of Miss Marianas Pageant.</li> <li>Exclusive access to pre-festival events (e.g., Kick-off Gala, VIP Fundraising Auction).</li> <li>(5) 30-second sponsor videos, plus logo in event posts across social media.</li> <li>Social media campaign: "Sponsor of the Week" highlights.</li> <li>Premier logo placement at event entrance.</li> <li>VIP Access: Invitation to all festival-related events, private VIP reception, and signature VIP gift.</li> <li>All-Access VIP Passes: (15) VIP passes, (25) parking passes, (5) workshop spots, private access to festival highlights.</li> </ul>
MAGA HAGA (Gold Sponsor)	\$15,000	<ul> <li>- Prominent logo placement at key festival areas (e.g., second stage, beer garden).</li> <li>- Recognition in press materials, program, and promotional items.</li> <li>- Co-sponsorship of Miss Marianas Pageant or other major events.</li> <li>- Featured in pre-event promotions, including social media.</li> <li>- (3) 30-second sponsor videos and branded content on social media.</li> <li>- VIP Access: Invitation to all festival-related events, private VIP reception.</li> <li>- (10) VIP festival passes, (15) parking passes, (4) workshop spots.</li> <li>- Prominent event visibility (VIP cocktail lounge, beer garden, food court).</li> </ul>
METGOT (Silver Sponsor)	\$10,000	<ul> <li>Logo placement on event website, program, and at festival locations.</li> <li>Option to sponsor a segment of Miss Marianas Pageant or a specific festival activity.</li> <li>(2) sponsor videos shared on social media with shoutouts.</li> <li>Opportunity to create custom activations (e.g., branded photo booth, product sampling).</li> <li>VIP Access: Invitation to all festival-related events, private VIP reception.</li> <li>(8) VIP passes, (12) parking passes, (3) workshop spots.</li> <li>On-stage mentions during select event segments.</li> </ul>
Bronze Sponsorship	\$5,000	- Medium-sized logo placement on website and promotional materials.  - Acknowledgment in the event program and press releases.  - Social media shoutout.  - Opportunity to sponsor a workshop/activity.  - VIP Access: Invitation to all festival-related events, private VIP reception.  - VIP Gift: Signature commemorative gift.
Community Sponsorship	\$2,500	- Small logo placement on website and in the event program Mention in event program and on-site at the event Social media shoutout VIP Access: Invitation to all festival-related events, private VIP reception VIP Gift: Signature commemorative gift.

# **Additional Options**

We understand that each organization has its own budgetary constraints, and we are open to discussing alternative sponsorship options that align with your organization's goals and objectives.

Marianas Festival is seeking in-kind sponsorships please contact us at info@marianasfestival.com



# Why Sponsor the Marianas Festival?

#### **Your Brand's Visibility:**

- Extensive exposure through media, social platforms, and event attendance
- Opportunity to connect with a large, culturally diverse audience in the Pacific Northwest and beyond
- Direct impact on cultural preservation and community engagement
- Extensive brand exposure through event materials, media coverage, and social media

#### **Festival Reach:**

- Over 8,000 Attendees
- Community Leaders
- Influencers
- Small Business Owners
- Cultural Practitioners
- Entertainers
- Dignitaries
- Attendees from the PNW and visitors from all around the world

## **Engagement Across Platforms:**

- Social Media: 720,000
- Marianas Festival Website: 9,327 unique views (Feb - Aug 2024)
- Media: 1,944,555



# MEET OUR TEAM



Bertina Balajadia Grajo President



**Tommy Jesus Grajo** Vice-President



**Aaron Unpingco Treasurer** 



Jan Balajadia **Secretary** 



Marie Sablan **Marketing Director** 



**Melissa Cayton Program Director** 



Clarissa Laub **Delegate Coordinator** 



**Tiana Benavente Hospitality Manager** 



**Special Event** Coordinator/Vendor Liaison



Joelle Cruz **Workshop Coordinators** 



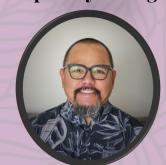
Car Cruz



**Charlie Laub** 



**Richard Cruz Safety and Security Coordinators** 



Mike Cruz **Operations Managers** 



**Ryan Perez** 



Mya Manibusan



**Brandi Tkel Donor Relations and Sponsorship Managers** 



Si yu'us ma'åse / Thank You

Bertina Grajo President

Marianas Alliance for Growth of Islanders

Phone: 503-707-0722

Email: bertina.grajo@marianasfestival.com

www.marianasfestival.com

